31 Items in your Purse

The guest will need paper and pen. You can give extra points for things if you like. Make it fun! Everyone needs their purse to play 31 Items in your purse.

* A name tag/Word ID or Volunteer tag... tell them you don’t want them to forget your name and that you are not just a party girl but someone who wants to be remembered as their gift specialist throughout the year!
* Wallet. “ugliest” or overstuffed wallet gets a point. Show them our wallet options.
* Stamps.
* Coupons. (I don’t have a coupon but I have a great customer special!)
* Receipts- “look yours over, do you have anything free or on sale  on that receipt? \*this is when you mention our free zipper pouch  or a reduced item on sale from our customer special.
* Speeding Ticket
* Pacifier
* AARP card
* Anything from their job...Describe the benefits of yours.
* Crackers (Give extra points if they are so crushed they can’t be  eaten)
* Lipstick
* At this point you might say (depending on your crowd)...”oh, Shelley I am giving you two points, your purse is so messy..you need me!” Show your favorite purse.
* Jelly beans
* To do list...Great time to mention our stationary items.
* “female” item(s) (suggest mini zipper pouch)
* A note to/from a teacher.
* YMCA card
* Child’s sock
* Picture of a relative (give them two points if they have picture of  their pet)
* Reading glasses...Go over the “fine print” of the receipt. “We  happily exchange any item that is not monogrammed and anything that is not 100% up to your standards, but if it’s monogrammed and you just don’t love it, we don’t take those back, so I’m going to be here to help you make sure you love your choices and give you ideas and suggestions!
* No cell phone..give a point for someone without a phone. You are loving that they are taking time to escape the madness and enjoy time with their friends!
* Gum/cough drops/mints
* A $5 and 2 ones.....”If you have those, that is all it takes to  get an item embroidered! Go over this...All the same, two lines,  one letter, etc”
* Kleenex
* Hair accessory
* An address book
* Sugar or sweetener packet—Tell them about our sweet hostess rewards.
* Any monogrammed item
* Any Thirty One item. Tell what you love about Thirty One and  how you appreciate them buying a Thirty One product from this great company!  Make this game go quickly...you don’t want to get bogged down into your details! While I have their attention, I show them to the back of the catalog and what their options are! Award a prize for the most points!!!  \*These are just a few ideas. I use 31 items....and I change it up to suit the girls I am “partying” with. Just relax and have fun!