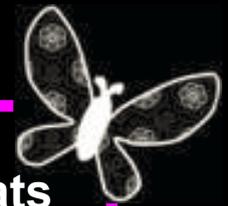


31 BLISS

***Blessed Ladies Inspiring Style
& Success***



April 2012 Team Stats

\$9,649.73 - Team Sales

16 - # Team Parties

1 - # New Team Members

14 - Team Size

A note from your director...

Hi ladies! What an amazing month April was!! I can't believe we almost hit 10k in sales in only our 2nd month as an official team! Way to go!!

May is here, which means summer is on it's way. Booking your May calendar will help your summer calendar! What happens when you have a full summer calendar? You have a full fall calendar! So let's get our calendars filled, With the new catalog it should be easy. I can't wait to see what you all do in May!



Missy's Office Hours & Contact Information

Monday – Wednesday

8:00 - 10:00 (MST)

Other times by appointment.

719.214.6400

missyloves31@hotmail.com

Spread your wings and soar!!!

Who's on Top?

Top Sales

- #1 Lisa Hubbard - \$1943.50
- #2 Cathy Helton - \$1736.87
- #3 Charlatte Cesar – 1204.93
- #4 Collette Montgomery – 1036.97

Top # of Parties

- #1 Cathy Helton – 4
- #2 Lisa Hubbard - 3
- #3 Charlatte Cesar - 2
- #3 Collette Montgomery - 2



StartSwell



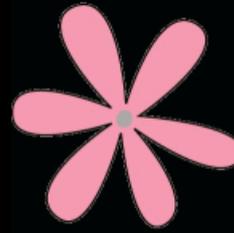
Cathy Helton



Welcome to our
team
Tiffany Whisenand!

Congratulations
Lisa Hubbard on
your recruit!

Celebrate ~ Encourage ~ Reward



Top Party!

Lisa Hubbard - \$960.50

May Team Challenge

Complete the "Tic Tac Toe" Game for
entries to win a Massage certificate!!!
Who doesn't want to be pampered?!

Every \$500 in sales for April & May
will get you an entry to win **\$100**
when we meet qualifications for my
promotion bonus!

My Stats:

PV: \$2705.50
of Parties: 3



Let's Celebrate!

\$500

April Incentive
Earners

Charlatte Cesar
Lisa Hubbard

**Congratulations to
Charlatte Cesar
For winning April's
challenge. She will get
to choose a shirt from
iheart31store.com!**

\$1000

April Incentive
Earners

Cathy Helton
Collette Montgomery

**March and April Birthdays!
(Sorry I missed last month)**

Charlatte Cesar- 3/14

Tinece Riley- 4/30

**There are
Currently 10 entries
for the \$100 giveaway!
Make sure your name
is in there!**

Who will be our next Sr. Consultant?



Name	# of Qualified Recruits
Kari Gust-Purvis	1
Lisa Hubbard	1

To become a Sr. Consultant you must have at least 2 direct recruits that are qualified (Submitted in their first \$1000 in sales)

Why promote to Director?

- A raise! Commission goes from 25% to 28%
- More money in overrides
- Potential \$1000 bonus
- Walk across the stage at National Conference
- Receive Home Office leads
- You can earn a leadership trip

Our next leader could be YOU!

Interested in Promoting?

Let me know and I will work with you to help you reach your goals.
Leadership is **FUN!**



Who will be our next Director?

Name	# of Qualified Recruits
Shamay Smith	2

To become a Director you must have at least 4 direct recruits that are qualified (Submitted in their first \$1000 in sales)

Mark Your Calendar!

May
16

Get the Scoop on 31 Event

I will be hosting an informational ice cream social for anyone interested in the 31 business opportunity. Please invite any potential recruits you may have. I would love to see you there too!

(Flier coming soon)

May 22 8pm – Team Conference call.
Be on the lookout for an email with the call-in information.

June 1-3 - We are looking for 1 lady who would like to help with a vendor event. Please contact me ASAP if you are interested or want more information.

June 20 6pm – Celebrate & Connect Meeting in PUEBLO! Make sure to register in your back office. There are other meetings available if you can not attend mine.

STRONG START CALL FOR NEW CONSULTANTS

Mondays @ 7pm MST
access code 114748#

A call created just for new consultants to help you take the first step on the ladder to success!



- Learn how to **StartSwell**
- Hear some of the Benefits of Hostess Coaching
- Other Topics Include:

Dreambuilding | Booking | Celebrate & Connect | Pay Day

Aug
1-4

National Conference 2012





Starting your own business is a lot like joining a gym. You make the decision to spend the money because there is something you want to get out of it. You have a goal in mind, and you start out with visions of how awesome it's going to be to make those goals into reality. But what then?

Say there's two women, Amy and Brenda, who both go to the gym the same day and sign up. They pay the same upfront costs, and the same monthly fees. They both even get the same brand of super cute workout clothes and shoes at the store down the street. And Amy goes in to that gym four times a week and works her butt off with her goal in mind that by this time next year she's going to transform herself, and over time she starts seeing her hard work paying off. But Brenda sits at home. She also joined the gym with the goal of transforming herself and changing her life, but she doesn't take that step through the gym doors. What's holding her back? Only she can answer that.

Ladies, just having a cute Thirty-One consultant kit isn't going to make you a successful business owner, any more so than having a gym membership is going to make you thin. It's all in what you do with it. You have to employ the tools at your disposal. Thirty-One is like your gym. ThirtyOneToday.com, Celebrate & Connect, Conference...these are your weights, and your treadmill, and your kickboxing class - they build you up and motivate you and get you seeing the results you're hoping to see. And me? I'm your personal trainer. I'm here to help you, you just have to want it and be willing to work for it.



So are you Amy or are you Brenda? The choice is yours. Let me know what you decide.



**We will have Team
Conference
Calls the 4th Tuesday of
every other month.
(May, July, Sept., Nov.)
They will begin at 8pm.
If you have ideas for
Trainings let
me know!**

Contact Thirty-One Home
Office anytime with
questions or concerns at
(614) 414-4438

Check Thirty-One Today
often for updates at
www.thirtyonetoday.com



*“Believe, and your dreams
will take flight!”*

Thirty-one